

## STAGING STATISTICS

Don't reduce the price, increase the appeal. Staging transforms every listing into a model home.

www.daliastaging.com

## Why should you have your listing staged?



85% of staged homes sold for 5-23% over the list price.

\*National Association of Realtors®



52% of seller's agents say that staging a home increases the dollar value offered.

\*National Association of Realtors®



91% of buyers agents said staging affects the buyers view of the home.

\*Real Estate Staging Association®



82% of buyers find it easier to visualize a property as a future home when staged.

\*National Association of Realtors®

## 52% of seller's agents incorporate staging into their marketing strategies.

\*National Association of Realtors®





## Home Staging is important because...



99% of millennials search for homes online.

\*National Association of Realtors®



Over a quarter of buyers (27%) are more willing to overlook property faults in a staged home.



83% of buyers say photos are the most important factor in picking homes to tour.

\*National Association of Realtors®

Staged homes sell 88% faster and for 20% more.

\*Realtor.com®